



AWAS delivers first of four planned new A320 passenger aircraft to long-time customer VivaAerobus

Purchase and Leaseback transaction to assist successful, low cost carrier in Mexico with fleet transition and modernisation programme

Dublin, 8th December 2015

AWAS, announced today that it has delivered the first of four planned new A320 passenger aircraft to its customer, VivaAerobus, purchasing the aircraft the airline had previously ordered from the manufacturer and then placing it with them on a long term lease.

Juan Carlos Zuazua, CEO of VivaAerobus stated, “AWAS has been a supporter of ours since we launched nine years ago. The delivery of the first new A320 from our PLB deal agreed earlier this year is the next important step to define the future of our business with new state of the art A320 aircraft which constitutes the backbone of our fleet. These aircraft will help us further reduce our costs so that we can continue to offer lower fares, improve our reliability, punctuality and the overall passenger experience.”

Marlin Dailey, Chief Commercial Officer AWAS commented, “VivaAerobus is a great example of how AWAS believes in the value of establishing and growing customer relationships. We look to identify and forge relationships with airlines like VivaAerobus early-on, and then as they succeed and grow into their next phase, we are there with additional solutions to assist them.”

VivaAerobus operates intra-Mexico and international flights providing market leading low fares, quality and international standards.

About VivaAerobus

Based in Monterrey, NL, Mexico, VivaAerobus started operations on November 2006 being created with the combined expertise of IAMSA and Irelandia. It operates a fleet of 14 Airbus A320 and six Boeing 737-300 aircraft in 48 domestic routes within Mexico and one in the United States.

IAMSA is Mexico's leading company of ground transportation services. It operates a fleet of 11 thousand buses in 22 states and transports over 300 million passengers a year, reaching over 70% of the population. It employs over 24 thousand people.

Irelandia, is the investment vehicle of the Ryan family, founders of Ryanair, the largest and most successful low cost airline in Europe. Irelandia is the leader developer of low cost airlines around the world. It has also invested in other airlines such as Tiger Airways in Singapore, Allegiant in the United States and expanding the Viva brand with VivaColombia in Colombia.

About AWAS

AWAS is one of the world's leading aircraft leasing companies. Our team of industry professionals serves every major and developing commercial aviation market around the globe from our Dublin headquarters and offices in New York, Miami, and Singapore.

The AWAS fleet features a full range of the most popular aircraft types which includes both narrow-bodied and wide-body aircraft.

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